TikTok for Business

# NEW



## Introducing Brand Consideration

A powerful new way to master the middle to **multiply your impact** 

### Why Consideration is **critical** for brands

Growth happens when you widen your pool of Consideration audiences.

It is at this highly leaned-in stage where:

**Brand association** and **preference** are strongest

Your audience is primed to **take action** and **convert** 



28%

of your Consideration audience is more likely to prefer your brand over competitors

45%

of business revenue is directly contributed by Consideration audiences

more likely to convert, as compared to users in the awareness stage

## Grow the audience that sees it, loves it, and wants it, with **Brand Consideration**

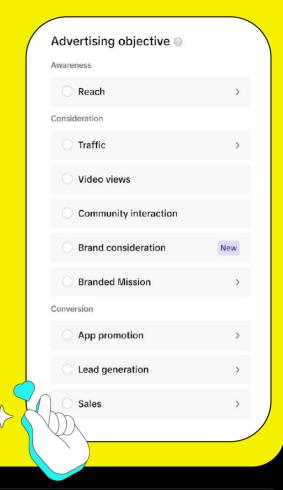
Mid-funnel strategies have long been held back by fragmented metrics, limited attribution, and delayed insights — making it hard to measure impact or control spend.

**Brand Consideration** changes that, allowing you to:

Grow a **high-intent audience pool** using real-time, first-party signals

Lower and **stabilise cost-per-action** by focusing on users most likely to convert

Drive more efficient full-funnel performance



### Brand Consideration: Powered by **8+ high intent behaviours**

Brand Consideration helps advertisers grow this pool of high-intent audiences that is unique to each brand, leading to **increased conversion** likelihood downstream.

# Comment Product Card Click Like Click View Through Share 6s Video View Search

## **Supercharge Consideration**with our

with our integrated solutions

**Everything connects** on TikTok

### **CREATE**



GenAl-powered creative tools to create high-performing, scroll-stopping creatives.

### **INFLUENCE**



Access a **rich creator community** to drive authentic, storytelling and boost consideration.

#### **ANALYSE**



Get **real-time visibility** to guide smarter decisions and scale what works.

Reach out to your TikTok client partner to find out how you can master the middle funnel, and multiply your impact.

